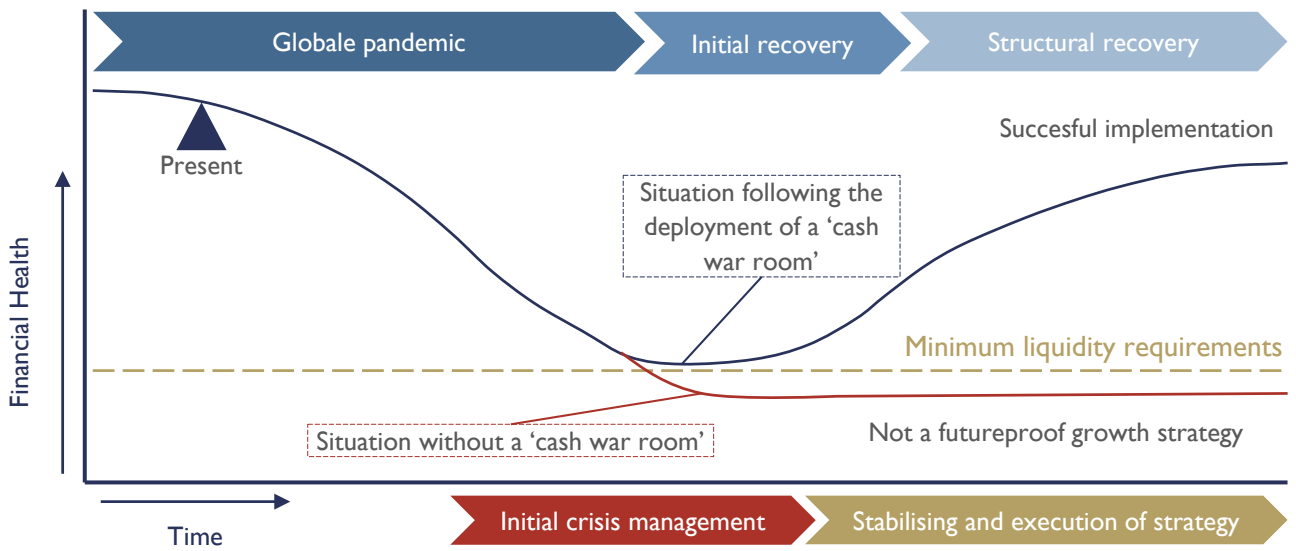


COVID-19

Guiding You Through The
COVID-19 Crisis

Guiding You Through The COVID-19 Crisis

For several weeks now, the global pandemic has brought countries around the world to a standstill. Economies are bracing themselves for an imminent recession which has put increasing pressure on the financial health of companies. Lindenaar & Co is ready to assist companies that are going through financial disruption due to the COVID-19 virus. More specifically, Lindenaar & Co is able to help companies with the creation of a “cash war room”. This would allow them to better manage and monitor their liquidity needs, and thereby facilitate operational and strategic decisions in the short term.



Initial crisis management

The first step is the creation of a “cash war room”, which should lead to a stabilisation of financial health. This can be achieved by forming a team and putting it in charge of monitoring the liquidity needs of the company for the coming 13 weeks. This forecast is the result of different scenarios that will be drawn up. The team continuously monitors and proactively addresses the latest developments.



Scenario definition

- Different scenarios are drawn up based on the latest news surrounding the pandemic as well as economic forecasts

Cash Flow forecast

- Based on the different scenarios that were drawn up, a financial model is compiled which showcases the liquidity needs of the company for the coming 13 weeks

Liquidity optimization

- The impact that government measures, cost savings, working capital improvements and investment decisions have on liquidity management is made transparent

Negotiations

- Communications and negotiations with current banks/financiers to allow for additional liquidity as well as financial relief in the form a covenant holiday or waivers

Rolling forecast

- Creating an overview of the liquidity needs for the coming 13 weeks, on a weekly basis (rolling forecast)

Stabilisation and Implementation

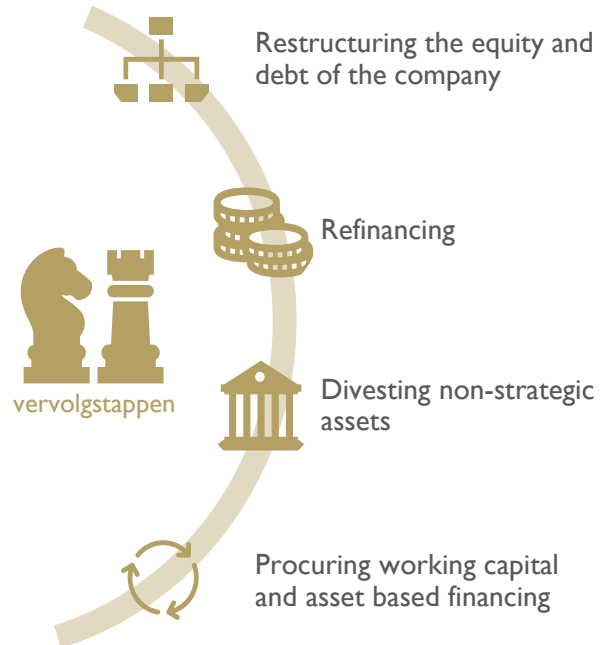
Based on the liquidity forecast under different scenarios (stress testing), a restructuring of company financing could be warranted. Lindenaar & Co will gladly assist with finding the right mix of financing, that proactively avoids liquidity shortfalls as well as a high debt burden. The left side of the following figure outlines the steps that Lindenaar & Co will take to provide your company with an overview of a futureproof financing structure. The right side of the figure gives an overview of the different means by which Lindenaar & Co could achieve such a structure for your company.

Impact & Communication

- Outlining the impact that the COVID-19 crisis will have on the company financials and budget for the year
- Making transparent how the corona crisis will affect covenants, and taking the necessary steps to ensure a covenant holiday or the necessary waivers
- Communicating and negotiating with current financiers to come up with a financing structure that takes into account, the current and future needs of the company

Toekomstbestendige financiering

- Evaluating indicative proposals from banks/financiers
- Negotiating financing terms and closing



Below is a selection of our clients that we have successfully assisted in the process of raising financing:



NETRACO



SWISS SENSE
BOXSPRINGS & MATRASEN



Strypes
TECHNOLOGY TOGETHER

Should you be interested in our service, we are more than happy to have a discussion with you. This will help us get a better understanding of your company, and make an appropriate proposal. For further information or an introduction:

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